P800438J.XLS(5/22/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1898

JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #807)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
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IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.**

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OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($7 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 7/13/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. SMITH										
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #
1622	332880	KEY STORES (Handled by S/Rep 162208)	30	NO TEMPLATE (QTR DISTRIBUTION)	4	$28.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	J.COSLETT TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #
1622	332400	KEYCO (Handled by S/Rep 162208)	11	97	3	$21.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher #
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	0	0	0	$0.00	*NOT INCLUDED (WILL RECEIVE AUG. DISTRIBUTION)*			Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

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A. ZECCA										
1626	088080	J. A. CALDERON	43	256	8	$56.00	___MGR/ __X__ACCT	SHIPPED: (Y / N)		Voucher #
1626	317880	R L JONES & SONS	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

P800438J.XLS(5/22/98)

51861 1900

PACKING PAYMENT VOUCHER REQUEST FORM

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S. SCHWALM										Voucher #
1622	375878	McLANE NORTHEAST (INCLUDES 279 FOR SAM'S CLUBS)	829	6312	156	$1,092.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/jxcf0000

P600438J.XLS(5/22/98)

51861 1901

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D. KEENEY										
1623	441643	STEWARTS	0	0	0	$0.00	*REFUSED PROMOTION*			Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/fxcn0000

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PACKING PAYMENT VOUCHER REQUEST FORM

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K. JURGENSEN										Voucher #
1626	154180	DERIGO SALES	76	660	22	$154.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1626	154180	DERIGO SALES / WILSON FARMS	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #
1626	336660	E.P. KIRST & SONS	67	383	13	$91.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1626	044880	A.D. BEDELL	16	83	4	$28.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1626	026040	M. ATTEA	8	58	2	$14.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1626	081120	BUFFALO TOBACCO PROD	19	89	4	$28.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1626	476520	OLEAN WHOLESALE	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

P800438J.XLS(5/22/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1903

JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #807)

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J. McLEAN										
1622	094931	MID-VALLEY	36	296	10	$70.00	___MGR/ _X__ACCT	SHIPPED: (Y / N)		Voucher #
1622	332520	KEYSTONE 162309	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #
1622	442680	MOUNTAIN CANDY	64	269	10	$70.00	___MGR/ _X__ACCT	SHIPPED: (Y / N)		Voucher #
1622	447000	MUTUAL WHLS	19	88	3	$21.00	___MGR/ _X__ACCT	SHIPPED: (Y / N)		Voucher #
1622	761406	KLEIN CANDY	229	1943	64	$448.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

P800438J.XLS(5/22/98)

PACKING PAYMENT VOUCHER REQUEST FORM

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R. DUSZYNSKI										
1626	649920	TRIPIFOODS	122	815	26	$182.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1626	842166	TOPS (W. FARMS)	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #

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R. TANCHYK										
1623	194040	FINKLE	130	556	19	$133.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1623	611800	STANDARD ROSENBAUM	51	314	10	$70.00	____MGR/ _X__ACCT	SHIPPED: (Y / N)		Voucher #
1638	204600	SAM FRANK	30	NO TEMPLATE (QTR DISTRIBUTION)	4	$28.00	____MGR/ _X__ACCT	SHIPPED: (Y / N)	R. TANCHYK TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #

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B. COOK										Voucher #
1638	091800	CAPITAL CANDY	0	0	0	$0.00	*NOT INCLUDED THIS PROMOTION*			Voucher #
1623	315288	DOWLINGS INC.	41	299	9	$63.00	___MGR/ __X__ACCT	SHIPPED: (Y / N)		Voucher #
1638	281200	HIBBERT & MCGEE INC	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	023880	ASSOCIATED GROCERS	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	396640	MANCHESTER TOBACCO	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	462720	N.H. TOBACCO	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	648240	TBI CORPORATION	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #

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PACKING PAYMENT VOUCHER REQUEST FORM

51861 1907

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S. SCHWALM										
1622	533288	JONES MCINTOSH INC	75	456	16	$112.00	_X__MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1622	026300	AUER	46	256	8	$56.00	_X__MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #

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S. MacLEOD										
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1623	203290	H. FOURTINS (S/REP 162309)	30	NO TEMPLATE (QTR DISTRIBUTION)	4	$28.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	R. COTE TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #
1623	509977	H. FOURTINS (S/REP 162309)	30	NO TEMPLATE (QTR DISTRIBUTION)	4	$28.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	R. COTE TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	30	166	5	$35.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1623	356150	LAVIN (Handled by S/R 162301)	13	64	2	$14.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher #
1623	431520	MOHAWK (Handled by S/R 162303)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1623	619822	WUSTEFELD (Handled by S/R 162306)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #

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P800438J.XLS(5/22/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1909

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DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($7 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 7/13/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. NOONAN										
1626	129850	COOK WHSL (Handled by S/Rep 162602)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1626	586440	SHOSHO (Handled by S/Rep 162601)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1626	331440	JACOB KERN (Handled by S/Rep 162601)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1626	180000	ELMIRA (Handled by S/Rep 162605)	22	120	4	$28.00	___MGR/ __X__ACCT	SHIPPED: (Y / N)		Voucher #
1626	186350	F & T DISTR. (Handled by S/Rep 162605)	0	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #

https://www.industrydocuments.ucsf.edu/docs/jxcn0000

P800438J.XLS(5/22/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1910

JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #807)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.**

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($7 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 7/13/98	COMMENTS	VOUCHER # (For ROU Use Only)
		TOTAL VAP ACCTS	2045		410					

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

51861 1911

8142-0025

JULY SALEM TEAR TAPE / PROMOTION #800438 (#807)

			SALEM (6M)				JULY PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	SHIP 1 SALEM DISPLAY TO EACH ACCT (#541964)
DIV #1622									
026300	NO	AUER	2	2	2	2	8/56	6/29/98	46 ✓ X 0026
533288	NO	JONES McINTOSH	4	4	4	4	16/112	6/29/98	75 ✓ X 0027
332400	NO	KEYCO	1	0	1	1	3/21	6/29/98	11 ✓ X 0031
~~332520~~ 332880	NO	~~KEYSTONE~~ Key Stores J. COSLETT TO SUPPLY CUSTOMER LIST	1	1	1	1 ✓	298.44 (4/28)	6/29/98	30 ✓ X 0032
375878	YES	McLANE NE	33	37	51	35	116/#812 AM 40/#280	6/29/98	829 0066
094931	NO	MID VALLEY	3	2	3	2	10/70	6/29/98	36 ✓ X 0033
442680	062998 ARRIVAL DATE	MOUNTAIN CNDY	3	2	3	2	10/70	6/29/98	64 ✓ X 0040
447000	062998 ARRIVAL DATE	MUTUAL WHSL	1	0	1	1	3/21	6/29/98	19 ✓ X 0028
761406	REQUIRED Use 'Judy'	KLEIN CANDY	17	12	21	14	64/#48	6/29/98	229 ✓ X 0030
570300	063098 ARRIVAL DATE	SCHEIDELMAN *INCLUDE FOR SAL TT EVERY OTHER MONTH STARTING W/ AUGUST*	0	0	0	0	0	6/30/98 TUES. DELY	~~X~~

800438JU.XLS(5/18/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

05/20/98 16:08 ☎336 741 3907 RJR CUS FIN SVCS 003/003

JULY SALEM TEAR TAPE / PROMOTION #800438 (#807)

FIRST ORDER DATE: 5/19/98			SALEM (SM)				JULY PROMOTION	
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1622								
026300	NO	AUER ✓	2	2	2	2	2596.88	6/29/98
533288	NO	JONES McINTOSH ✓	4	4	4	4	5193.76	6/29/98
332400	NO	KEYCO ✓	1	0	1	1	978.72	6/29/98
332520	NO	KEYSTONE ✓	1	1	1	1	1298.44 ?	6/29/98
332880		Key Stores ✓						
094931	NO	MID VALLEY ✓	3	2	3	2	3246.10	6/29/98
442680	062998	MOUNTAIN CNDY ✓	3	2	3	2	3254.25	6/29/98
	ARRIVAL DATE							
447000	062998	MUTUAL WHSL ✓	1	0	1	1	973.83	6/29/98
	ARRIVAL DATE							
761406	REQUIRED	KLEIN CANDY ✓	17	12	21	14	20,775.02	6/29/98
	Use 'Judy'							

800438-7.xls(5/18/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

51861 1913

JULY SALEM TEAR TAPE / PROMOTION #800438 (#807)

			SALEM (6M)				JULY PROMOTION		
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	SHIP 1 SALEM DISPLAY TO EACH ACCT (#541964)
DIV #1623									
315288	~~629-A~~ 630-A ~~629-C~~	DOWLINGS	2	2	3	2	9/~~6~~63	~~6/29/98~~ 6/30	41 PO ~~#629-B~~
194040	NO	FINKLE	5	4	5	5	19/133	6/29/98	130
203290	NO	H. FOURTUNIS *(J. COTE TO PROVIDE LIST)*	1	1	1	1	4/28	6/29/98	30
509977	NO	H. FOURTUNIS *(J. COTE TO PROVIDE LIST)*	1	1	1	1	4/28	6/29/98	30
335710	NO	KINGSTON	1	1	1	2	5/~~30~~35	6/29/98	30
356150	NO	LAVIN CANDY	0	1	1	0	2/14	6/29/98	13
611800	NO	STD ROSENBAUM	2	1	3	4	10/70	6/29/98	51

8142-0043
0044
630-B
~~629-D~~
0047
0050
0051
0049
0045
0048

800438JU.XLS(5/14/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

002/003
RJR CUS FIN SVCS
336 741 3907
05/20/98 16:07

JULY SALEM TEAR TAPE / PROMOTION #800438 (#807)

FIRST ORDER DATE: 5/19/98

			SALEM (6M)				JULY PROMOTION	
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1623								
315288	629-A	DOWLINGS	2	2	3	2	2921.49 ✓	6/29/98
194040	NO	FINKLE	5	4	5	5	6167.59 ✓	6/29/98
203290	NO	H. FOURTUNIS	1	1	1	1	1298.44 ✓	6/29/98
509977	NO	H. FOURTUNIS	1	1	1	1	1298.44 ✓	6/29/98
335710	NO	KINGSTON	1	1	1	2	1631.20 ✓	6/29/98
356150	NO	LAVIN CANDY	0	1	1	0	649.22 ✓	6/29/98
611800	NO	STU ROSENBAUM	2	1	3	4	3246.10 ✓	6/29/98

ATTN: KAY MAXWELL (FAX #2155)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000

51861 1915

8142-0052

JULY SALEM TEAR TAPE / PROMOTION #800438 (#807)

			SALEM (6M)				JULY PROMOTION			
			KING	100	LT	LT 100				
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	SHIP 1 SALEM DISPLAY TO EACH ACCT (#541964)	
DIV #1626										
088080	NO	J.A. CALDERON	2	1	3	2	8/56	6/29/98	43	0059
044880	NO	A.D. BEDELL ✓	1	1	1	1	4/28	6/29/98	16	0061
081120	NO	BUFFALO TOB ✓	1	1	1	1	4/28	6/29/98	19	0053
154180	REQUIRED Use 'Judy'	DERIGO SALES	6	5	5	6	22/154	6/29/98	76	
842166	REQUIRED Use 'Renee'	TOPS	0	0	0	0	NOT INCLUDED	6/29/98	0	X
180000	062998 ARRIVAL DATE	ELMIRA	1	1	1	1	4/28	6/29/98	22	0060
336660	070198 – S ARRIVAL DATE	E.P. KIRST	3	3	4	3	13/91	7/1/98 WED DELY	67 WED DELY	0056
026040	NO	M. ATTEA	1	0	1	0	2/14	6/29/98	8	0054
476520	YES	OLEAN WHLS	0	0	0	0	NOT INCLUDED	6/29/98	0	X
649920	062998 – S	TRIPIFOODS	6	5	9	6	26/182	6/29/98	122	0058
DIV #1638										
204600	NO	SAM FRANK	1	1	1	1	RT 4/28	6/29/98	30	0064
		(R. TANCHYK TO PROVIDE CUSTOMER LIST)								

800438JU.XLS(5/14/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jxch0000

05/20/98 14:57 ☎336 741 3907 RJR CUS FIN SVCS 001/001

JULY SALEM TEAR TAPE / PROMOTION #800438 (#807)

FIRST ORDER DATE: 5/19/98

			SALEM (5M)				JULY PROMOTION	
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1626								
088060	NO	J.A. CALDERON	2	1	3	2	2,596.88 ✓	6/29/98
044880	NO	A.D. BEDELL	1	1	1	1	1,298.44 ✓	6/29/98
081120	NO	BUFFALO TOB	1	1	1	1	1,298.44 ✓	6/29/98
154180	REQUIRED	DERIGO SALES	6	5	5	6	7,141.41 ✓	6/29/98
	Use 'Judy'							
180000	062998	ELMIRA	1	1	1	1	1,298.44 ✓	6/29/98
	ARRIVAL DATE							
336660	070198	E.P. KIRST	3	3	4	3	4,219.92 ✓	7/1/98
	ARRIVAL DATE							WED DELY
026040	NO	M. ATTEA	1	0	1	0	649.22 ✓	6/29/98
649920	062998	TRIPIFOODS	6	5	9	6	8,439.86 ✓	6/29/98
	052099							
DIV #1638								
204500	NO	SAM FRANK	1	1	1	1	1,304.96	6/29/98

800438-7.xls[5/18/98]

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/jxcn0000